– Armored Intelligence –
Integrating AI To Improve Safety & Efficiency
2024 Annual Conference
Preliminary Agenda

Tuesday, June 4, 2024

08:45 AM – 01:30 PM
Optional Event
Additional Fee Applies

Optional Event: *To Be Announced Soon*

07:00 AM – 09:00 AM
Grand Ballroom A/B

Truck Staging in Exhibit Hall
Must be in place by 9:00 AM or no entry permitted
All trucks must be inside and in place before we can setup exhibit booths. Have your truck(s) lined up and ready to drive in at 7:00 AM.

09:00 AM – 01:00 PM
Grand Ballroom A/B

Booth Pipe & Drape Installed
Shipments received by our Exposition Company will be staged in booths
All booths are piped and draped and include one 6-foot table, 2-chairs, and one waste can. The Exhibit Hall is fully carpeted.

01:00 PM – 05:00 PM
Grand Ballroom A/B

Exhibit Hall Setup
Exhibitors must complete setup by 5:00 PM

03:00 PM – 05:00 PM
Salon 17 *(2nd Floor)*

Board of Directors Meeting
All Members In Good Standing are welcome to attend

03:00 PM – 07:00 PM
Registration A/B Desk

Registration Desk
Name Badges are required for entry to all functions & sessions. Please pickup your registration bag and name badge as soon as possible and remember to have your badge with you at all IACOA functions and sessions.

06:00 PM – 07:30 PM
Grand Ballroom A/B

Welcome Cocktail Reception
In the Ballroom Foyer with transition to the Exhibit Hall at 6:30 PM

07:30 PM –

Evening On Your Own

Wednesday, June 5, 2024

08:00 AM – 08:45 AM
Grand Ballroom A

Exhibit Hall Open
Breakfast in the Exhibit Hall
Sponsored by: *Sally String-Wilson, President, Coin Wrap, Inc.*

07:45 AM – 07:00 PM
Registration A/B Desk

Registration Desk
Name Badges are required for entry to all functions & sessions. If you haven't picked up your name badge, IACOA staff will be at the Registration Desk to assist.

09:00 AM – 09:25 AM   **Opening Ceremony & IACOA President Dallas Barr's Welcome**
Grand Ballroom C   *The microphone will be passed to each attendee to stand and take a few seconds to state their name, the company they represent, the services offered, and the territories served.*

09:25 AM – 10:25 AM   **Keynote Speaker**: Evolving Cyber Threats Using AI/Its Impact on the Armored Industry
Grand Ballroom C   *Morgan Wright, Senior Fellow at The Center for Digital Government, Chief Security Advisor for SentinelOne, and Chief Technology Analyst for Fox News and Fox Business.*

10:25 AM – 11:00 AM   **See How They Steal!**
Grand Ballroom C   Presenters:
• *Dallas Barr, V.P. of Operations, Total Armored Car, Detroit, Michigan*
• *Robin Miles, CEO, ATM Solutions Inc., Forest Park, Ohio*

11:00 AM – 12:15 PM   **Speed Dating With The Vendors**
Salons 5,6,7 *(2nd floor)*   New Format: *High tables-no chairs; Exhibitors move & RMs/ROMs stay in place; 2-minute time limit strictly enforced; Exhibitor Cards for each Exhibitor who must participate with each RM/ROM during Speed Dating to be eligible for valuable prizes; only one representative from each Exhibitor and one or two representatives from each RM/ROM permitted.*

12:15PM – 01:00 PM   **Buffet Luncheon Served In Foyer**
Ballroom Foyer   *Winners of the Speed Dating Drawings Announced (must be present to win)*

01:00 PM – 02:00 PM   **Exhibit Hall Open**
Grand Ballroom A   *All Exhibit Booths must be manned during this session*

02:00 PM – 03:00 PM   **Ask A Veteran–Round Table**
Salons 5,6,7 *(2nd floor)*   Table #1: *Cyber Security with Morgan Wright;* Table #2: *Contracts with Andre YaDeau;* Table #3: *Cash Room with Tammy Hardy;* Table #4: *ATMs with Alan Mahowald*

03:00 PM – 4:00 PM   **Platinum Sponsor Presentations, Day One of Two**
Grand Ballroom A   *10-Minute presentations: • Roshel   • Secure Products   • Kisan   • Smith+Griffin*

04:00 PM – 04:45 PM   **RM Sound Off & Elections**
Grand Ballroom C   *IACOA President Dallas Barr*

04:00 PM– 04:45 PM   **AM Sound Off**
Salons 5,6,7 *(2nd floor)*   *IACOA AM Director Mike Salzillo*

05:00 PM – 06:30 PM   **Exhibit Hall Cocktail Reception**
Ballroom A   *Hors d'oeurves, beer, wine, cocktails served in the Exhibit Hall*

06:30 PM –   **Evening On Your Own**

Thursday, June 6, 2024

08:00 AM – 08:45 AM   **Exhibit Hall Open**
Grand Ballroom A   ***Breakfast in the Exhibit Hall***
Sponsored by: *Kyle Patterson, President, Axiom Armored Transport*

07:45 AM – 12:00 PM **Registration Desk**

Registration A/B Desk *Name Badges are required for entry to all functions & sessions. If you haven't picked up your name badge, IACOA staff will be at the Registration Desk to assist.*

09:00 AM – 10:00 AM **Federal Reserve Bank, Cash Product Office**

Grand Ballroom C *Presenters & Topics To Be Confirmed*

10:00 AM – 10:45 AM **Creating A Smart Safe Program**

Grand Ballroom C Presenters:
• *Dallas Barr, V.P. of Operations, Total Armored Car, Detroit, Michigan*
• *Jon Donohoo, President, Sectran Security Inc., Pico Rivera, California*

10:45 AM – 11:30 AM **Surveillance Systems, Body Cams, Biometrics–Asset or Liability?**

Grand Ballroom C Panelists:
• *Robin Miles, CEO, ATM Solutions Inc., Forest Park, Ohio*
• *Kyle Patterson, President, Axiom Armored Transport, Anchorage, Alaska*
• *Josh Ulman, Managing Director, Ulman Public Policy & Federal Relations, Washington DC*

11:30 AM – 12:15 PM **Exhibit Hall Open**

Grand Ballroom A *All Exhibit Booths must be manned during this session*

12:15 PM – 1:00 PM **Buffet Luncheon Served In Foyer**

Ballroom Foyer

02:00 PM – 02:45 PM **Underwriter/Broker Insurance Panel**

Grand Ballroom C Panelists:
• *Stephen Lawrence, UK Manager, AXA XL, London, England, UK*
• *Steve Nims, President, Kelly Associates, Plainville, Connecticut*
• *Philip Dalton, S.V.P. Head of CIT & General Specie, London, England, UK*

02:45 PM – 03:30 PM **Member Focus**

Grand Ballroom C Panel Session:
The Board of Directors want to hear from you and learn what you need from your association, not just during the annual conference, but all year long. The panelists will answer questions received in advance from its survey, and welcome questions and comments from those in attendance.

03:30 PM – 04:30 PM **Platinum Sponsor Presentations, Day Two**

Grand Ballroom A 10-Minute presentations: • Cite Armored • G&D • Armor Safe • Cambli Group

04:30 PM – 05:15 PM **Board of Directors Meeting Reconvened**

Grand Ballroom C *Newly elected Directors, Officers, and Committee Members will be Seated; Open Discussion & Review of the Conference, Suggestions for the 2025 Conference in Las Vegas, Nevada*

05:00 PM – 06:15 PM **Exhibit Hall Cocktail Reception**

Grand Ballroom A *Hors d'oeurves, beer, wine, cocktails served in the Exhibit Hall*

06:15 PM – 09:30 PM **Dinner & Entertainment Event**

Motor Coach *This will be an off-property casual event held at Andretti Racing. It is only a few blocks from*

our hotel and we will run motor coach shuttle service every half-hour if anyone needs to leave early. The Cocktail Reception will continue at Andretti's in its Sky Bar, which overlooks the indoor racetrack. We have reserved 105-racing slots and each competitor will have his or her best time recorded, and posted on the leader board. The 12-racers with the best times will compete against each other until we have a group consisting of the best five track times. Prizes will be awarded and racers celebrated. All the races can be watched from the Sky Bar while eating dinner, socializing, or waiting for your turn to race. Included with our attendance are swipe cards that can be used to play most games on the floor for no charge for one hour from the first swipe of your card. Other activities in the facility, but not included with our event, are Duck Pin bowling, Laser Tag, and a Virtual Reality experience. There is no additional charge for this event; it is included in your registration fee.

06:30 PM – 11:00 PM   **Exhibit Hall Tear Down**
Grand Ballroom A   *This is the first opportunity for Booth Exhibitors to tear down their booth and prepare return shipments for pickup by the exposition company. Exhibitors are prohibited from tearing down their booths prior to this time. Truck Exhibitors cannot remove their vehicles until Friday at 9:00 AM.*

Friday, June 7, 2024

07:00 AM – 11:00 AM   **Exhibit Hall Tear Down**
Grand Ballroom A   *All Exhibit Booths must be torn down, the booth area cleaned and cleared, and vehicles driven out of the Ballroom by 11:00 AM*